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# STANDARD RATES:

**ROBOTICS: (FANUC (RH, RJ, RJ2, RJ3)** 

- 1. PROGRAMMING \$110.00 / HOUR
- 2. TRAINING \$110.00 / HOUR
- 3. TROUBLESHOOTING \$110.00 / HOUR
- 4. SERVICE (PM) \$665.00 PER ROBOT (INCLUDES MOLY GREASE AND CONSUMABLES)
- 5. SERVICE TECH \$75.00 / HOUR

### TRAVEL:

- 1. TRIP TIME \$90.00 / HOUR (not to exceed \$500.00 / day)
- 2. SERVICE TECH \$60.00 / HOUR (not to exceed \$350.00 / day)

## **EXPENSES:**

MILAGE Current IRS rate
LODGING AS INCURRED + 20%
AIR FARE AS INCURRED + 20%
PARKING AS INCURRED + 20%
RENTAL CAR AS INCURRED + 20%
MEALS AS INCURRED + 20%
MATERIALS AS INCURRED + 20%

#### TERMS:

Net 30 days unless otherwise noted

#### NOTES:

WEEKEND AND HOLIDAY RATES ARE 1-1/2 TIMES THE STANDARD RATE. ALL RATES ARE BASED ON A STANDARD 9 HOUR DAY AND ANY OVERTIME WILL NEED TO BE APPROVED BY THE CUSTOMER AND CHARGED AT A RATE OF 1-1/2 TIMES THE STANDARD RATE. THIS-DOES NOT APPLY TO ROBOT SERVICE (PM). MINIMUM OF THREE (3) ROBOTS IS REQUIRED TO RECEIVE THE STANDARD SERVICE RATE UNLESS OTHERWISE NOTED. DUE TO SAFETY CONCERNS, A SERVICE TECH IS REQUIRED FOR INSTALLATION AND INTEGRATION PROJECTS.