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STANDARD RATES ROBOTIC INTEGRATION:

SYSTEM INSTALLATIONS:

1. SYSTEM INSTALLATION \$110.00 / HOUR
2. SERVICE TECH \$75.00 / HOUR

ROBOTICS: (FANUC (RH, RJ, RJ2, RJ3, RJ3iX))

1. PROGRAMMING \$110.00 / HOUR
2. TRAINING \$110.00 / HOUR
3. TROUBLESHOOTING \$110.00 / HOUR

PLC:

1. PROGRAMMING \$110.00 / HOUR
2. TROUBLESHOOTING \$110.00 / HOUR
3. TRAINING \$110.00 / HOUR
4. SERVICE TECH \$75.00 / HOUR

TRAVEL:

1. TRIP TIME \$90.00 / HOUR (not to exceed \$810.00 / day)
2. SERVICE TECH \$60.00 / HOUR (not to exceed \$540.00 / day)

EXPENSES:

- MILEAGE Current IRS rate
- LODGING AS INCURRED + 20%
- AIR FARE AS INCURRED + 20%
- PARKING AS INCURRED + 20%
- RENTAL CAR AS INCURRED + 20%
- MEALS AS INCURRED + 20%
- MATERIALS AS INCURRED + 20%

TERMS:

Net 30 days unless otherwise noted

NOTES:

STANDARD ROBOTIC INTEGRATION IS SCHEDULED FOR BUT NOT GUARENTEED FOR 1 WEEK (5 DAYS IN SHOP). THIS INCLUDES ROBOT LACATING, SAFETY CONFIGURATION, EOAT MOUNT AND CONFIGURE, ROBOT MASTER AND CONFIGURE, ASSOCIATED MOTOR WIRING AND INTERFACE, ROBOT PROGRAM DUMP AND CUSTOMIZATION, PLC PROGRAM DUMP AND CUSTOMIZATION, HMI PROGRAM DUMP AND CUSTOMIZATION, SAFETY TRAINING, OPERATIONAL TRAINING, AND PROGRAM TOUCH-UP TRAINING.

WEEKEND AND HOLIDAY RATES ARE 1-1/2 TIMES THE STANDARD RATE UNLESS PREVIOUSLY DISCUSSED, SCHEDULED AND APPROVED. ALL RATES ARE BASED ON A STANDARD 10 HOUR DAY AND ANY OVERTIME WILL NEED TO BE APPROVED BY THE CUSTOMER AND CHARGED AT A RATE OF 1-1/2 TIMES THE STANDARD RATE.

DUE TO SAFETY CONCERNS, AN EML-TECH SERVICE TECH IS REQUIRED FOR INSTALLATION AND INTEGRATION PROJECTSWITHOUT EXCEPTION.